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STATE OF MAINE
PUBLIC UTILITIES COMMISSION

Docket No. 2001-707

October 30, 2001

BANGOR GAS COMPANY, LLC
Request for Approval of Affiliated
Interest Transaction with Sempra
Energy Trading Company (§707)

ORDER

WELCH, Chairman; NUGENT and DIAMOND, Commissioners

I. SUMMARY

We find Bangor Gas Company, LLC's (Bangor Gas or BGC) proposed gas supply contract with its affiliate, Sempra Energy Trading Company (Sempra or SET), not adverse to the public interest and approve it.

II. BACKGROUND

On October 10, 2001, Bangor Gas filed, pursuant to 35-A M.R.S.A. §707, a request for approval of an affiliated transaction with Sempra Energy Trading Company and a request for protective order. Bangor Gas proposed to amend, for the second time, a gas supply agreement with SET, so that SET could provide Bangor Gas with needed gas supplies through the winter 2001-2002 season, November 1, 2001 through April 30, 2002.¹ Bangor Gas's application states that the contract extension resulted from a competitive bidding process, which it asserts was fair and reasonable.

Prior to filing the proposed amended agreement with SET, on August 15, 2001, Bangor Gas filed its proposed cost of gas adjustment (CGA) rate change for the winter 2001-2002 period. Bangor Gas Company, LLC, Proposed Cost of Gas Adjustment, Docket No. 2001-560. In response to a Staff inquiry in the CGA

¹ The Commission approved the original gas supply contract between SET and BGC for the winter 2000-2001 in Docket No. 2000-938, as well as a first amendment to that contract to extend it through the summer 2001 period. For administrative purposes, the Commission assigned the current filing a new docket number.

case, the Company provided data responses under protective order and testified in confidential session about its gas supply bidding and selection process.

In response to Advisor Date Request No. 1 -1 in Docket No. 2001-560, Bangor Gas filed a copy of its request for proposals (RFP) and its schedule for obtaining bids and selecting its gas provider for the winter period. At the September 26, 2001 technical conference in Docket No. 2001-560, Bangor Gas witness, Heidi J. Harnish, testified that the Company received several responses to a request for proposals (RFP) for gas supply contracts that it had recently sent to numerous gas suppliers. One of those proposals was from its affiliate, Sempra Energy Trading Company, its current gas supplier.

On October 12, 2001, the Hearing Examiner issued an Order and Temporary Protective Order No. 1 in this docket to establish confidential treatment for gas supply bid information, as well as information regarding BGC's customers, existing or projected load, and proposed gas supply contract with Sempra Energy Trading Company. Advisor's Data Request #1 was issued on October 16, 2001. Bangor Gas provided responses on October 22, 2001, and an Examiner's Report was issued on October 22, 2001 and scheduled for deliberation on October 29, 2001.

III. RECORD

The record in this case will include all filings, transcripts, data responses, and other documents filed in this docket or in Bangor Gas Company, LLC, Proposed Cost of Gas Adjustment (\$4703), Docket No. 2001-560. The record in Docket No. 2001-560 is incorporated into this case because it contains information relating to BGC's bid process, analysis and selection.

IV. ANALYSIS: BANGOR GAS RFP PROCESS, BID ANALYSIS, AND SUPPLIER SELECTION

On August 31, 2001, BGC issued an RFP for Winter 2001-2002 gas supply to approximately 23 potential bidders, including its affiliate and current supplier Sempra Energy Trading Company. BGC developed its list of potential bidders by drawing upon a number of sources including the Commission's registered supplier list, suggestions given to it by others in the industry, and entities holding firm capacity on the Maritimes and Northeast Pipeline, through which Bangor Gas receives its supply.² Bangor Gas indicated that it received several responses to its solicitation for gas supply contract proposals.

² The list included Sprague Energy, a regional supplier who contested its omission from Bangor Gas's solicitation list for the winter 2000-2001 period.

At the technical conference in Docket No. 2001-560 (BGC's Cost of Gas Adjustment) on September 26, 2001, BGC presented confidential testimony on its RFP process and indicated its tentative conclusion that SET was the lowest cost supplier. By a filing dated October 9, 2001, BGC indicated that, as a result of its RFP process, it believed that extending the SET contract was its best option.

Under the RFP, BGC had the option of splitting its load among any of three separately priced products: 1) Annual Base Load, which would be at a fixed price; 2) Gas Indexed Swing Load expressed as a differential above or below a published New England index price; and 3) First-of-the-Month Gas Indexed Load stated as a differential from a first-of-the-month published index price. BGC's nominated volume under these various options would be specified once at the beginning of the winter period, daily, or before the beginning of each month, respectively. At the Technical conference, BGC stated that **[Begin Confidential]**

[End Confidential] Tr. A-45-46

(Confidential).

BGC received viable bids from **[Begin Confidential]**

[End Confidential]

All of these calculations reflect last year's market; the critical question is what the differential will be next year. In that regard, we note that the largest differentials between Dracut and Zone 6 occurred during periods of very high and volatile prices in the gas market. Under other market conditions, the differential might be smaller. In fact, it is very difficult to determine with any confidence which of the two bids will turn out to be lower.

There are other considerations that should be factored into the decision.
[Begin Confidential]

[End Confidential] On the other hand, many businesses prefer to have established relationships with more than one supplier. The availability of options gives vitality to a competitive market and can produce benefits to the purchaser. In support of this fact, Mr. Cote acknowledged that there would be benefits of buying from a non-affiliated supplier if the prices for both contracts were comparable. Tr. A 47-48.

Which proposal would be more beneficial to Bangor Gas's ratepayers in this case is a difficult question. The determination cannot be made with certainty on price or other contract terms. Moreover, the situation raises the public interest question of whether the competitive market benefit of having a different, non-affiliated supplier selected to provide service to Bangor Gas outweighs the Company management's selection of an affiliate supplier with whom it has exclusively contracted for gas supply to date.

The statute requires that we make a finding that the affiliate arrangement is not adverse to the public interest. 35-A M.R.S.A. §707(3). The statute does not require that we make a finding that the affiliate arrangement is clearly better than any other alternative. Because the benefits of requiring Bangor Gas to change to a non-affiliated supplier at this point in time are unclear, and as either contract appears reasonable, we are willing to defer to BGC's judgment in this case with the comment that, as time goes on, the argument in favor of selecting a non-affiliated supplier, all other things being equal, will only become stronger.

V. CONCLUSION

We find that Bangor Gas's proposed gas supply contract with SET to provide gas supply for the winter 2001-2002 period is not adverse to the interests of ratepayers and approve it.

Dated at Augusta, Maine, this 30th day of October, 2001.

BY ORDER OF THE COMMISSION

Dennis L. Keschl
Administrative Director

COMMISSIONERS VOTING FOR:

Welch
Nugent
Diamond

NOTICE OF RIGHTS TO REVIEW OR APPEAL

5 M.R.S.A. § 9061 requires the Public Utilities Commission to give each party to an adjudicatory proceeding written notice of the party's rights to review or appeal of its decision made at the conclusion of the adjudicatory proceeding. The methods of review or appeal of PUC decisions at the conclusion of an adjudicatory proceeding are as follows:

1. Reconsideration of the Commission's Order may be requested under Section 1004 of the Commission's Rules of Practice and Procedure (65-407 C.M.R.110) within 20 days of the date of the Order by filing a petition with the Commission stating the grounds upon which reconsideration is sought.
2. Appeal of a final decision of the Commission may be taken to the Law Court by filing, within 30 days of the date of the Order, a Notice of Appeal with the Administrative Director of the Commission, pursuant to 35-A M.R.S.A. § 1320(1)-(4) and the Maine Rules of Appellate Procedure.
3. Additional court review of constitutional issues or issues involving the justness or reasonableness of rates may be had by the filing of an appeal with the Law Court, pursuant to 35-A M.R.S.A. § 1320(5).

Note: The attachment of this Notice to a document does not indicate the Commission's view that the particular document may be subject to review or appeal. Similarly, the failure of the Commission to attach a copy of this Notice to a document does not indicate the Commission's view that the document is not subject to review or appeal.